CSC Rep: Bailey Woods
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Financing Proposal

Prepared For:

Company: Pacific Grove Unified School District

It's a fact that 8 out of 10 businesses finance their technology equipment...and what better provider of that financing option than a company that knows technology? It just makes sense. Cisco provides industry-leading technology and we offer an easy and affordable way to finance it.

Financing through Cisco Systems Capital Corporation ("CSCC") is a convenient and smart financial choice. We offer easy financing solutions at competitive rates, with flexible terms and simplified documentation.

Cisco Systems Capital is pleased to offer you the following financing solution(s):

Financing Costs Breakdown:

	3 Year
Hardware/Softcosts	$327,823.12
Total Amount Financed	$327,823

Payment Structure Breakdown:

$1 Buyout, Annual Payments	
Payment Range	**1 thru 3**
Payment Amount	$109,274.37
Rate	**0.00%**

General Terms and Conditions
1) The pricing contained within this proposal is valid for 30 days.
2) Payments above exclude all applicable sales taxes.
3) Proposed financing is subject to credit approval and review of final equipment, software and services configuration
4) This proposal is for discussion purposes only. All payments and financing options are subject to final review, approval and documentation by CSCC.
5) The equipment being financed may not be shipped to or used in any jurisdiction outside the US unless approved by CSCC.
If approved, any such equipment may be subject to pricing and documentation restrictions.
6) In cases where the finance term exceeds the maintenance term, the payments will reflect a step-down structure, unless otherwise noted and approved by CSCC.
7) If the solution provider is not already an approved Cisco Systems Capital vendor, they must be set up and approved via CSCC standard vendor approval process
8) The commencement date will be the earlier to occur of the execution date specified in the Certificate of Acceptance or 30 days after shipment of the final piece of
9) In lieu of cash deposit from Customer to Vendor, Customer can authorize CSCC to incrementally advance funds, also known as Progress Payments, to Vendor p
commencement. Customer may be required to make minimal interest payments on any advanced monies. Sum of advanced monies cannot exceed 80% of the tota
10) The above payments are based on like term SWAP interest rates as published in the Federal Reserve daily update (http://www.federalreserve.gov/releases/h15
prior to the commencement date to retain CSCC's implicit financing rate. Any basis point change in the like term SWAP will result in a corresponding basis point adj
in the lease which will then result in a recalculation of the lease payment.

ACCEPTED FOR: **Pacific Grove Unified School District**
***PLEASE NOTE THIS IS NOT A CONTRACT**

BY: **X** _____ (Signature)

NAME: _____ (Please Print)